

TECHNICAL OUTSIDE SALES

The Job:

This is an excellent opportunity for a mechanically inclined person possessing outstanding communication skills. Duties include, but are not limited to, customer care on existing accounts, follow-up, closing orders, quote generation and order entry.

Requirements:

The ideal sales representative will possess a technical mind and sales personality! Also, have a track record of 3-5 years sales experience, preferably in machinery.

Candidate must be a self-starter, possess excellent verbal and written communication skills, as well as the ability to work independently, like travel, and work well under pressure and handle rejection.

Education:

A bachelor's degree in mechanical or electrical engineering is preferred, but not required. Applicants with two years of college technical sales background are encouraged to apply.

Experience:

Industrial machinery experience is desired, including background and knowledge of electrical and mechanical components. The qualified candidate will be able to display a professional business image, an outgoing personality and a positive attitude. Salary is dependent upon experience and background.

Compensation:

Competitive wage plus benefits; to include, medical/dental/401K excellent profit share/paid vacation/cell phone/car allowance and gas expenses.